



GREAT NORTHERN EQUIPMENT DISTRIBUTING, INC.

20195 South Diamond Lake Rd., Suite 100 • Rogers, MN 55374
(800) 822-0295 • (763) 428-2237 • Fax (763) 428-4821

GNE TERMS AND POLICIES

PAYMENT TERMS:

- Customers that qualify for credit are given terms of 1% 10 NET 30 unless product is purchased under a sales program with special terms. Customers that do not qualify for open credit will be set up as credit card only.
- Credit Card and C.O.D. payments are excluded from the 1% discount.
- Past due outstanding invoices may be charged 1.5% interest monthly.
- Great Northern Equipment (GNE) accepts Cash, Check, Visa, MasterCard, Discover Card, American Express, Money order, and ACH electronic transfer payments.
- A \$30.00 Bank fee will be applied to all NSF Checks.
- Once an account reaches 60 days past due, the account will be placed on credit hold until account is paid to current. Past due accounts over 60 days may lose credit terms or have their credit limit restricted with GNE. Cash or Credit Card payment may be required on future orders.
- Invoices for all orders will be mailed the following business day. Statements will be generated on the 15th of every month.
- For more information, see GNE Accounts Receivable Policy.

ORDERING:

- To receive the fastest service, order online, or by fax or E-mail. Please include Part Numbers, Purchase Order Number and indicate shipping preference (i.e. ship order complete or partial shipment allowed). See "Communication" below for contact information.
- There is a \$15.00 net minimum order requirement on all parts orders or a \$5.00 service charge will be applied.

SHIPPING:

- Unless a preference is indicated on the Purchase Order, orders will be shipped best way.
- If GNE is unable to fill an entire order, partial shipment will be made, unless "Ship Complete" is indicated on the Purchase Order.
- Customer Will Calls are invited with a minimum 4 hour notice provided. Hours are 8 a.m. to 4:30 p.m. If possible, please notify sales of pick-up date at time of order placement.
- If Will Call product is not picked up within two weeks, the order will be cancelled.
- A \$50 Drop Fee applies to orders delivered by a salesperson and will be added to the invoice. Deliveries in excess of 2 pallets will incur additional charges.
- Items ordered in less than OEM pack quantities may incur additional packaging fees / charges.

RETURNS:

- All returns must have a Return Merchandise Authorization number (RMA#) from Great Northern Equipment clearly marked on the exterior of the package or it will be refused. RMA #'s can be obtained by contacting a member of the Power Team.
- Part Returns are subject to a 20% restocking fee. Parts must be in original packaging.
- No returns allowed on Power Equipment or Engines.
- All Special Orders are non-cancelable, non-returnable.
- Scratch and Dent Engines are sold "As Is" and are non-returnable.



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FREIGHT:

- If your package should arrive damaged, please note on freight bill any noticeable damage to carton or product. Save all packing and cartons for the carrier to inspect. Damages or shortages from an open carton must be reported at once to the carrier. This ensures proper freight claim handling. Customer is responsible for filing a freight claim with the carrier.
- Great Northern Equipment must be notified of any shortages within 24 hours of receipt.
- Freight is FOB Rogers, MN.
- Additional charges may apply for Manufacturer Direct shipments.

PRICE CHANGES:

- Prices are subject to change without notice.
- GNE reserves the right to correct pricing errors on any / all print / electronic media.

INTERNET SALES

- Dealer shall not, directly or indirectly, sell any **Schiller Grounds Care Products** (BOB-CAT, Ryan, Steiner, Classen, Little Wonder or Mantis) or **American Honda Corp.** Products by mail order or over the internet to geographies in which the dealer has no sales, installation and/or service personnel.
- Dealer shall sell the Products only to customers located within the United States or Canada and that are located within the geographic area where the Dealer's sales force makes regular face-to-face visits with customers. The Dealer's service staff shall set-up and instruct the user on the equipment (face-to-face) and provide after sale service and repairs. The customer must be located within a reasonable distance of the selling Dealer's showroom.
- Please refer to product line specific rules and regulations prior to selling via the internet in your local dealer market.

COMMUNICATION:

- General Phone Number: 763-428-2237 or 800-822-0295
- General Fax Number 763-428-4821
- Sales / Power Team Fax: (local) 763-428-2094, (toll free) 888-329-5585
- Sales / Tech Support E-mail addresses:
- Parts@gnedi.com, Engines@gnedi.com, Powerequipment@gnedi.com
- Accounting ar@gnedi.com
- A complete listing of all employees and departments is available upon request.
- Website: www.gnedi.com